Mergers & Acquisitions

The firm has an active and diverse middle market M&A practice. The M&A Group regularly structures and negotiates deals involving public and privately held businesses, institutional and individual investors, private equity firms, family offices and financial institutions. The firm is equally adept and experienced in both targeted transactions and the competitive auction sales processes.

Clients appreciate the proactive approach of the M&A Group to anticipate issues before they arise and resolve them in a practical and pragmatic manner. The firm's extensive experience in a wide variety of transactions, covering a broad range of industries, enables our lawyers to assist our clients in analyzing the risk, exposure, and potential liabilities of a particular transaction, and crafting creative solutions to mitigate these risks. Clients also appreciate the clarity that the firm's attorneys bring to these complex transactions that comes from decades of M&A experience.

The types of M&A transactions in which we routinely engage include:

- Stock-for-stock mergers
- Equity and Asset purchase and sale transactions
- Tender offers
- Roll up transactions
- Reverse mergers
- Leveraged buyouts
- Going private transactions
- Reorganizations and restructurings
- Spinoffs

Our M&A lawyers leverage the practice strengths and experience of their colleagues – in particular our Tax, ERISA and Employment and Real and Intellectual Property attorneys – to solve problems, identify alternative structures, create opportunities, and provide critical support for complex transactions.

Because we often act as outside general counsel for our transactional clients, we have an in-depth understanding of the risks, challenges, and industries and competitive environments in which our clients do business. That insight allows us to help clients identify opportunities and prepare for M&A deals, evaluate and manage risk and compliance challenges, and execute transactions that align with their business and strategic objectives.

Results

Attorneys

- Jeffrey D. Zukerman
- Cliff Brandeis
- David Farbman
- Jamie K. Beal
- Jeffrey D. Zukerman
- Magnolia Tanguy
- Nathaniel S. Gore
- Jeffrey D. Zukerman

- Karen S. Park
- Jeffrey D. Zukerman
- Michele M. Bowman
- Christopher Dunlap
- Jeffrey D. Zukerman
- Jeffrey Jaffe
- Tara Newell